

Janice & David Friedland

4611 Maytime Lane

Culver City, CA 90230

September 28, 2017

Dear Lee & Roni,

What a pleasure it's been to work with the two of you! We decided to sell our home the end of July and by the middle of August we had our first open house! What a daunting task that would have been, to pack over twenty years of stuff in two weeks, had it not been for you gently guiding us as to *who* to contact for *what*!

You knew how to market our townhouse to get a lot of potential buyers to the open houses. Plus, you had a Caravan of brokers in between the two open houses resulting in several private showings of qualified buyers. Not only did you manage to sell our place within the first week (*even before we found our new home*), receiving multiple offers, and thanks to your negotiation skills selling our townhouse for more than \$60,000 *over* asking price *and for CASH!* This meant no appraisal was needed! 😊

Even before our escrow closes we have been touting the two of you to everyone we know!

Thank you for being the caring, thoughtful and intelligent professionals that you are! We really appreciate your being so attentive every step of the way to make sure the selling of our first home went so smoothly.

Warmly,



Janice Friedland &



David Friedland