

September 8, 2019

Dear Roni and Lee,

Thank you so much for selling our home. Having witnessed your marketing, unit preparation, and open house events over the years, combined with the resulting successful sales track record in the Raintree complex, we always knew that you would be the realtor of choice. Your history enabled us to completely trust in your expertise. You did an amazing job from start to finish. We couldn't have asked for a smoother sales experience.

When we first met, we were only casually thinking of selling. You did not pressure us. You told us what we needed to know that would help with the sale and let us know that you would be available when we set our schedule.

Upon making the decision, you were there every step of the way. You had a list of excellent, professional people who helped with the repairs, painting and staging. We felt so well taken care of.

When our home went on the market, we were delighted with getting 15 offers with only two open house events. The resulting record sale and quick closing was the best illustration of your marketing process. The results speak for themselves.

Many thanks,  
Ian & Tivoli Cousineau