

September 7, 2012

Regarding Sale: 4331 Mentone Avenue, Culver, City, Ca. 90232

Dear Roni and Lee,

Terry, my mother and I would like to thank you for everything you did before, during and after the house was sold to make this experience as stress free as possible and financially successful.

My mother was selling her home of 61 years to move to a retirement apartment out of the area. This was extremely stressful for mom and you treated her like a member of your family making every step for her as simple as possible. You went to extraordinary steps to help her move through this process. This was very important to us because we are not locals and could not be there on a daily basis.

Your knowledge of the Culver City real estate market was accurate. We received multiple offers. The sale became complicated because of unexpected circumstances and you ended up representing the buyer and the seller with ease. It was a win-win for both parties. Everything ended up working out smoothly with both parties very happy.

You made complicated forms easy to fill out and understand. You helped to prepare the house before the sale and after the sale. Even after mom moved, the sale was final and escrow closed, there were little things that needed follow-up that were not your realtor responsibility and you were there to make sure that mom settled into her new apartment as easily as possible.

We are all extremely appreciative of the knowledge, time and personal touch that you gave to us. We are happy to recommend your team.

Sincerely,
Laurie-Ann Weis

