

To Anyone Considering Roni and Lee as Their Realtors...

October 1, 2013

You will not make a mistake choosing The Amitai Team as your listing brokers. I worked with Roni and Lee on behalf of a friend who had died tragically. My friend had mentioned going to numerous open houses for listings handled by the Amitais, being impressed with their work at the open houses, and said when it came time to sell her Culver City home, she would call them. As her executor, I set up an interview at which I learned the Amitais had BY FAR outsold any other realtor in that neighborhood over the last six months. Actually, this one team had outsold *all* the other realtors put together.

It was a no-brainer to go with this team, but I admit I had concerns such as “Will they be so busy with other clients that I’ll miss out on the advantages of a realtor with fewer listings?”

In all honesty, I have no idea if the Amitais were working with any other clients during the brief time they worked with me. From beginning to end, I felt as if I had their undivided attention. Every offer they made to promote the sale, they kept. Every phone call I made was returned within an hour but usually within five minutes. Their photographer came to the house twice to ensure he captured each room when the natural lighting was best. Their gardener planted flowers. They recommended a cleaning crew, a moving crew, and a storage facility. All worked out without a problem.

This listing was complicated on multiple fronts: an unexpected death, a recent divorce with the house sale being part of the settlement, and one of the sellers (me) being out-of-state for 90% of the business-to-be-done. The Amitais *never* made me feel as if these factors were imposing on their time or patience. They acted as if everything was business as usual. In every interaction, they seemed honored and appreciative to have the work.

Lee and Roni worked the two open houses themselves – no stand-ins. The house received multiple offers its first weekend, and within two weeks of going on the market, we had a qualified buyer paying almost \$50,000 over the listed price. Six weeks after we signed the listing papers, we were signing the closing papers. For me, all of this was done from out-of-state without a glitch because of Roni and Lee’s experience with out-of-state clients.

If I had another house to sell in one of the Amitais’ neighborhoods, I would not hesitate to sign with them and would not expect them to do a better job on any aspect. The job they did exceeded my hopes and expectations in every detail from the initial interview to the “making sure the new owners have an easy move-in.”

Beyond satisfied,

**Shelly Moore**

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