

February 15, 2019

Dear Lee and Roni,

I can't begin to thank you enough for the excellent job you did in selling my condo in Culver City. Your hard work, intelligent strategy and attention to every detail resulted in my getting 16 offers within a week of listing and selling it way over asking price, and well above my best expectations.


When I first met with both of you last fall, I had intended to meet with several realtors before deciding to list my condo. But after meeting with you, I met with no one else and felt confident there was no one who would do a better job. Your presentation was clear, well prepared and very impressive. You had excellent suggestions, and while you were definitive about what you thought I should do to enhance the sale, you made it clear that all decisions were up to me. You said that you approached each project as a collaborative effort, and I had a real sense of collaboration throughout the whole process. I felt I was part of the Amitai Team.

You also made it all so easy for me. Since I was up north during the whole sales process, I was unable to hire or even meet workmen at my place. But you handled it all and got everything painted, cleaned, staged and ready to go.

And while all your professional skills, experience and intelligence made the sale a success, the whole process was made even better by the fact that you are both such nice, good people. I appreciated your high ethics and integrity and knew that I could trust you completely. You even made it fun.

This was the 15<sup>th</sup> real estate transaction for me, and you are far and away the best realtors I have ever worked with. Please do not hesitate to use me as a reference. And I will recommend you to any and all who are looking to sell or buy homes in the area.

With warm regards,  
Susan Holliday

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