

August 18, 2010

Re: Sale of 4260 La Salle Ave, Culver City, Ca. 90232

The Amitai Team  
Power Brokers International  
6605 W. 80<sup>th</sup> St.  
Los Angeles, Ca. 90045

Dear Team,

When I needed to sell a property owned by a recently deceased friend, I wasn't sure who to consult. Then I remembered how thoroughly you prepared an assessment of our home when I just casually asked what our home might be worth (a few years ago). This degree of willingness to establish accurate comparable values impressed me, and made my choice of Real Estate agent easier.

Acting as the Trustee for my friend's Trust affairs has been an experience in new discoveries. Selling someone else's property carries its own load of details and the help provided by people who are familiar with the neighborhood as well as the ins and outs of real estate goes a long way to easing the burdens of managing the distribution of the assets of a Trust.

Trust is a good word for this situation: I turned to people I can trust, from previous dealings, in addition to personal knowledge from contact in our neighborhood. Why bother getting to know some stranger when known people are available?

Thank you for your frank determination of the valuation of the property, and your agreement to go for the higher figure that I requested (which turned out to be the eventual selling price). Accomplishing the sale in the matter of a few weeks, despite the current state of the economy, says something for your publicity and evaluation of prospective buyers, as well as revealing the fact that there are people who will respond regardless of apparent factors to the contrary.

I would heartily recommend The Amitai Team whenever a property is to be sold or purchased, in and around the Culver City area.

Sincerely yours,



Jerome S. Gottschalk, Trustee  
Rose Anne Teal Trust