

2 April, 2018

To Whom it May Concern,

We would like to strongly recommend Roni & Lee Amitai as your real estate team to handle one of life's most important transactions, the sale of your home. The combination of two incredibly thoughtful, hardworking, and capable professionals made our real estate experience a rewarding and satisfying one. They have complementary strengths and talents that increase the chance for a quick and successful real estate outcome.

My wife and I were long-time residents of Culver City, having lived in the home that we loved for over 20 years. It was time for us to move on after we retired to something new so we decided to put our home up for sale. We carefully weighed the pros and cons of the various real estate agents in the area and after a few interviews, decided to go with Roni and Lee. We had seen and heard that they were experienced real estate agents, and their listings seemed to sell quickly and typically above the asking price. Our decision was well rewarded.

From the first meeting, they put together a solid plan to prepare the house for sale, market the property widely, and finally, to assist us in every step of the way by working with the potential buyers, keeping us on schedule, and finally closing the deal with the buyer.

They helped prepare the house for sale and captured the feel of the home with terrific photos for the online marketing plan. They managed the open house, and all the follow on work with potential buyers. After a short period of time, they came to us with multiple offers, all above asking price. They reviewed all the offers with us, helped us write the counter offers and went through each offer painstakingly, line by line, to ensure we missed nothing. We were quickly on contract and here they really shined.

Immediately they got us into escrow with a detailed schedule of events and helped keep both parties on track with the inspections, loan status, etc. We were never in doubt as to the next steps to take. All the while they worked flawlessly with the buyer to ensure they were getting the information they needed as well as keeping us informed of the progress the entire time.

The contract closed right on schedule with both buyer and seller very pleased with the results. All in all the experience was first rate, and we would highly recommend Roni and Lee for any future or potential real estate needs. We have become friends and still keep in touch from time to time even though we have moved out of the area.

They were a great choice.

With Great Gratitude,

*Tim Norris & Lynn Lansing*

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